

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 13 held on Monday 24th July, 2023

CTC LEAF: 57,255 packages of Current Season teas on offer met with a good demand.

BROKENS: All good Brokens were a good market and were generally firm to a little easier. Other varieties were also a good market and sold at around last rates. BLF teas met with much less demand at easier rates with heavy withdrawals.

FANNINGS: Good Fannings met with a good market but were a little easier whilst their Medium and Plain varieties were fully firm. BLF teas met with much less demand at easier rates with heavy withdrawals.

CTC DUST: 15,839 packages of Current Season teas on offer met with fair demand with some

withdrawals. Good liquoring Dusts had fair demand and sold Tk.5/- to Tk.10/- below last levels and had some withdrawals. Mediums sold Tk.5/- to Tk. 10/- less than last with some withdrawals. Plain and BLFs were an easier market and sold Tk.5/- to Tk.10/- below last levels. Blenders were fairly active whilst Loose tea buyers were selective.

COMMENTS: Offerings were the largest this week in this season which met with good support particularly from the Blenders. Loose tea buyers were also active especially for the clean, well made varieties. Dusts were an easier market with some withdrawals.

Our catalogue: (Sale 13) Avg: Tk 224.04, Sold 79.5 % , (Sale 12) Avg: Tk 221.16, Sold 85.4 %

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	240-250	245-255	Best	235-245	240-250	PD	170-245	195-251
Good	225-235	230-240	Good	225-235	230-235	RD	185-335	127-330
Medium	215-225	215-225	Medium	215-220	215-225	D	190-367	140-365
Plain	180-195	185-195	Plain	180-195	185-195	CD	195-420	174-400
BLF	115-140	120-160	BLF	115-140	120-160	BLF	120-192	127-190

Exchange Rates 24th July., 2023 Sterling Pound: 138.0343 Dollar: Tk. 107.5000

Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	* Madhupur	GBOP	20	370/-	Meghna/GL
Fannings	* Madhupur	PF	20	340/-	AKT/Meghna
Clonal Brokens	Kedarpur	GBOP (BT1)	10	420/-	Sharif
Clonal Fannings	* Madhupur	PF(BT1)	20	372/-	AKT
RD/PD (incl.Clone)	Kedarpur	RD(BT1)	10	361/-	AKT
D (incl.Clone)	* Madhupur	D(BT1)	10	367/-	Ispahani
CD (incl.Clone)	* Madhupur	CD(BT1)	10	420/-	Shawon

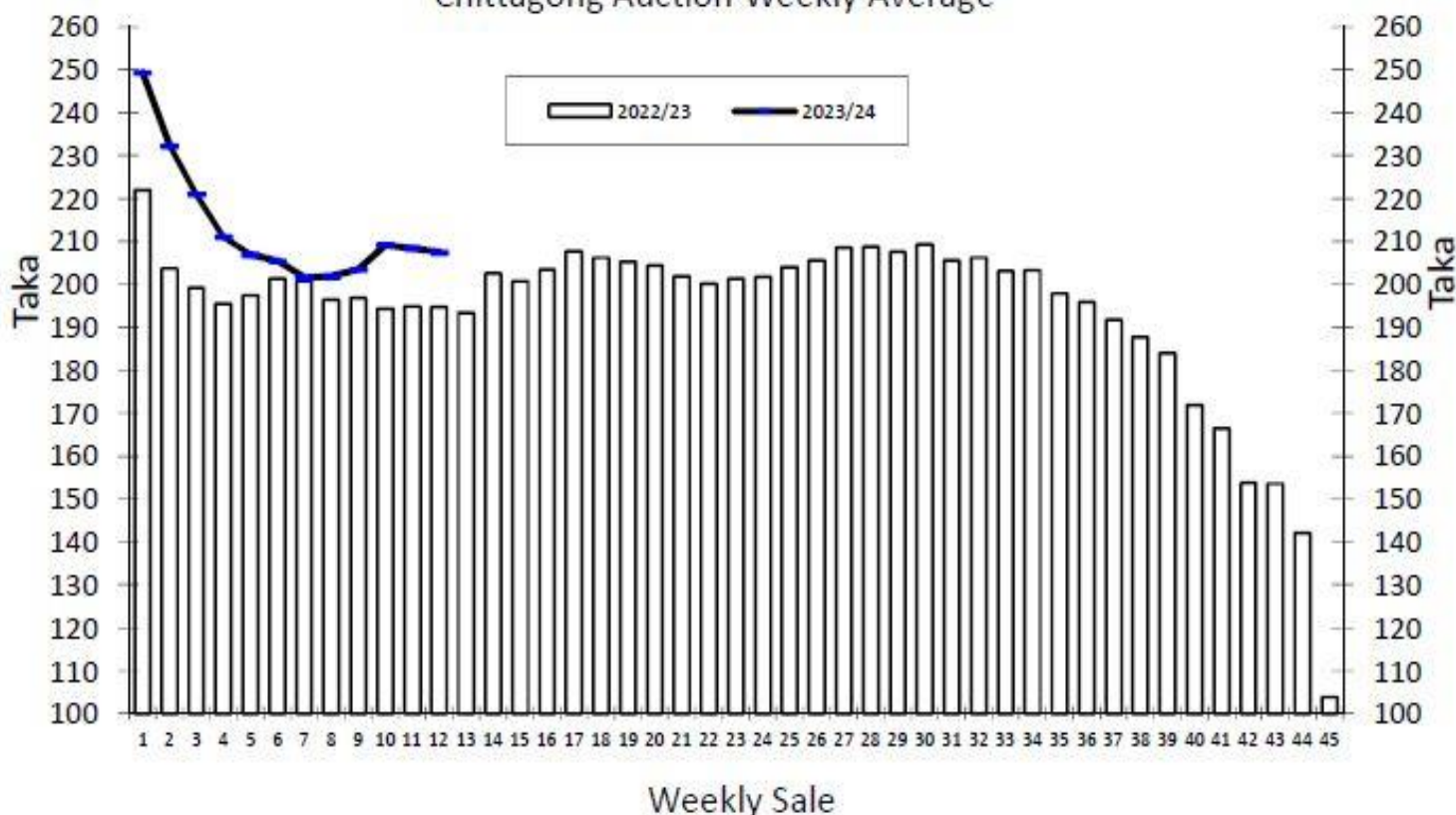
* Above price(s) realised in our catalogue

Offerings

Type	This Sale (Sale 13)				Next Sale (Sale 14)			
	Season 2023-24		Season 2022-23		Season 2023-24		Season 2022-23	
	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	57,255	2,857,025	47,636	2,377,036	57,300	2,859,270	53,604	2,674,840
Dust	15,839	790,366	13,159	656,634	15,549	775,895	12,370	617,263
Total	73,094	3,647,391	60,795	3,033,671	72,849	3,635,165	65,974	3,292,103

Chittagong Auction Average - Sale 12
(Season 2023/24): 207.48 & (Season 2022/23): 194.73

Chittagong Auction Weekly Average



Category	For the Sale				Up-to-Date Sale							
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,875,657.5	188.34	1,757,003.0	203.89	14,842,747.7	76.67%	189.93	12,795,248.4	75.58%	204.69	-2,047,499.3	14.76
CTC DUST	572,195.8	215.65	470,940.8	220.90	4,502,041.5	23.25%	224.39	3,988,937.7	23.56%	226.18	-513,103.8	1.79
Sub-Total	2,447,853.3	194.73	2,227,943.8	207.48	19,344,789.2	99.92%	197.95	16,784,186.1	99.15%	209.80	-2,560,603.1	11.85
Orthodox	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	0.0	0.00%	0.00	0.0	0.00
Total	2,447,853.3	194.73	2,227,943.8	207.48	19,344,789.2	99.92%	197.95	16,784,186.1	99.15%	209.80	-2,560,603.1	11.85
Green Tea	56.5	843.19	10.0	1,150.00	2,097.5	0.01%	393.38	267.0	0.00%	1,147.08	-1,830.5	753.70
Oolong Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	7.0	0.00%	1,250.00	7.0	1,250.00
Yellow Tea	0.0	0.00	0.0	0.00	0.0	0.00%	0.00	20.5	0.00%	1,250.00	20.5	1,250.00
Total	2,447,909.8	194.89	2,227,953.8	207.49	19,346,886.7	99.93%	197.97	16,784,480.6	99.15%	209.82	-2,562,406.1	11.85
Other (s)	6,596.2	120.33	6,402.7	168.33	13,550.7	0.07%	120.82	143,993.6	0.85%	126.78	130,442.9	5.96
G.Total	2,454,506.0	194.53	2,234,356.5	207.38	19,360,437.4	100%	197.92	16,928,474.2	100%	209.11	-2,431,963.2	11.19

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2022/23		Season 2023/24		Season 2022/23		Season 2023/24		(+/-) Season 2022/23			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	0.0	0.00	0.0	0.00	0.0	0%	0.00	9,486.0	0.06%	224.45	9,486.0	224.45
Internal	2,454,506.0	194.53	2,234,356.5	207.38	19,360,437.4	100%	197.92	16,918,988.2	99.94%	209.10	-2,441,449.2	11.18
Grand Total	2,454,506.0	194.53	2,234,356.5	207.38	19,360,437.4	100%	197.92	16,928,474.2	100%	209.11	-2,431,963.2	11.19

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up-to-Date			
		2021	2022	2023	(+/-) 2022	2021	2022	2023	(+/-) 2022
Bangladesh *	June	13.35	12.59	10.72	-1.87	25.42	27.06	26.44	-0.62
Sri Lanka	May	31.1	26.0	26.5	0.5	135.9	112.8	111.1	-1.7
North India	May	78.1	101.4	102.1	0.7	179.6	227.9	234.3	6.4
South India	May	24.4	27.8	25.7	-2.1	97.5	95.7	85.6	-10.1
All India	May	102.5	129.2	127.8	-1.4	277.1	323.6	319.9	-3.7
Kenya	April	49.3	41.3	49.5	8.2	185.3	177.0	167.6	-9.4

* Source: Bangladesh Tea Board's Monthly Statistical Bulletin

Qty. = Million Kg

OTHER MARKETS**KOLKATA SALE 29- 18TH /19TH & 20TH JULY, 2023**

CTC: There was good demand. Best & good liquoring Assams were irregularly easier. The remainder was barely steady. Good and medium Dooars were steady. Plain Dooars were irregularly easier. Exporters showed fair interest on larger Brokens.

Tea Category USC/KG	Price Range
BEST ASSAMS	439-525
GOOD ASSAMS	354-415
MED ASSAMS	207-293
GOOD DOOARS	281-329
BETTER MED DOOARS	244-268
MEDIUM DOOARS	183-220
PLAIN DOOARS	122-159

SILIGURI SALE 29- 19TH JULY, 2023

LEAF: Good demand for quality & fair for remainder. Select best sorts were around last. Remainder were irregular & easier. Browner sorts faced some withdrawals. Buying Pattern: Internal- Main stay. Blenders- Active.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
GOOD / BEST	317-403	317-378	281-348
MEDIUM / BETTER MEDIUM	195-305	195-305	183-268
COMMON / BLF	116-183	122-183	128-171

COONOOR SALE 28- 21ST JULY, 2023

Fair demand. The total CTC offering stood at 1741632.70Kgs of which only 792575.77 (45.51%) was sold. Regional packeteers were once again choosy and operated on best and good category teas along with some internal buyers. The exporters were fairly active.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	149-201	123-140	115-121	100-107	98-99
Medium Brokens	166-306	143-154	113-137	102-116	98-101
Smaller Brokens	183-306	138-154	117-137	105-117	98-104
Fannings	178-245	152-172	117-138	106-118	98-105

MOMBASA SALE 29- 17TH /18TH & 19TH JULY, 2023

Fairly good general demand for the 268,995 packages (17,788,700.00 kilos) in the market with 34.04% remaining unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 330	286 – 347	274 – 308	272 – 306
Good	255 – 281	262 – 299	270 – 294	270 – 286
Good Medium	255 – 275	262 – 302	270 – 294	270 – 286
Medium (KTDA)	250	244 – 270	258 – 276	245 – 274
Medium (Plantations)	150 – 187	142 – 218	208 – 272	202 – 282
Lower Medium	095 – 178	100 – 195	104 – 218	108 – 204
Plainer	065 – 113	053 – 147	057 – 168	060 – 170